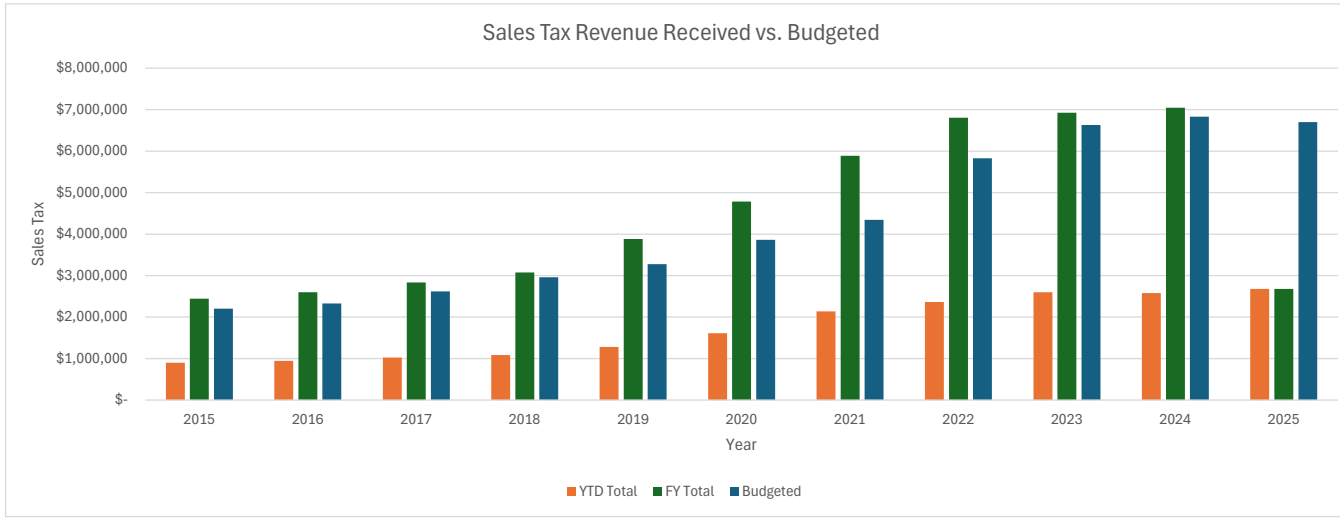


**Town of Granby
General & Capital Funds Sales Tax Report**

Month	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
January	\$ 218,937	\$ 219,930	\$ 229,256	\$ 248,601	\$ 258,762	\$ 375,304	\$ 475,706	\$ 557,020	\$ 587,979	\$ 587,732	\$ 619,693
February	\$ 174,551	\$ 187,726	\$ 196,305	\$ 228,042	\$ 252,520	\$ 301,332	\$ 389,880	\$ 448,782	\$ 485,984	\$ 541,772	\$ 521,342
March	\$ 258,465	\$ 175,054	\$ 200,217	\$ 176,429	\$ 223,763	\$ 307,849	\$ 378,035	\$ 490,184	\$ 508,465	\$ 509,600	\$ 524,370
April	\$ 208,457	\$ 207,090	\$ 215,594	\$ 224,693	\$ 294,052	\$ 332,931	\$ 479,210	\$ 473,184	\$ 573,112	\$ 551,493	\$ 567,013
May	\$ 37,716	\$ 154,264	\$ 185,170	\$ 205,189	\$ 252,680	\$ 294,673	\$ 415,941	\$ 394,638	\$ 444,011	\$ 386,639	\$ 446,114
June	\$ 172,632	\$ 176,096	\$ 189,966	\$ 225,235	\$ 268,184	\$ 342,696	\$ 430,751	\$ 407,655	\$ 500,169	\$ 495,323	
July	\$ 224,971	\$ 249,474	\$ 269,844	\$ 286,432	\$ 355,528	\$ 431,172	\$ 585,457	\$ 758,124	\$ 660,958	\$ 666,548	
August	\$ 259,838	\$ 288,885	\$ 295,053	\$ 340,021	\$ 410,090	\$ 521,076	\$ 634,211	\$ 808,098	\$ 741,065	\$ 784,286	
September	\$ 247,875	\$ 354,614	\$ 378,128	\$ 283,753	\$ 417,969	\$ 516,609	\$ 477,885	\$ 770,984	\$ 821,183	\$ 693,762	
October	\$ 308,708	\$ 226,818	\$ 247,933	\$ 302,115	\$ 388,947	\$ 629,108	\$ 715,287	\$ 626,239	\$ 606,624	\$ 653,294	
November	\$ 157,467	\$ 181,229	\$ 208,631	\$ 314,417	\$ 427,446	\$ 373,128	\$ 470,171	\$ 626,054	\$ 506,754	\$ 694,688	
December	\$ 174,518	\$ 176,354	\$ 218,461	\$ 241,576	\$ 334,440	\$ 357,110	\$ 434,445	\$ 445,290	\$ 487,205	\$ 481,702	
YTD Total	\$ 898,126	\$ 944,063	\$ 1,026,542	\$ 1,082,954	\$ 1,281,778	\$ 1,612,089	\$ 2,138,772	\$ 2,363,808	\$ 2,599,551	\$ 2,577,236	\$ 2,678,533
YTD Difference	\$ 404,127	\$ 45,937	\$ 82,479	\$ 56,412	\$ 198,824	\$ 330,311	\$ 526,683	\$ 225,036	\$ 235,743	\$ (22,315)	\$ 101,297
YTD % Difference	45.00%	4.87%	8.03%	5.21%	15.51%	20.49%	24.63%	9.52%	9.07%	-0.87%	3.78%
FY Total	\$ 2,444,136	\$ 2,597,533	\$ 2,834,557	\$ 3,076,501	\$ 3,884,381	\$ 4,782,988	\$ 5,886,979	\$ 6,806,252	\$ 6,923,510	\$ 7,046,840	\$ 2,678,533
Budgeted	\$ 2,203,200	\$ 2,329,697	\$ 2,617,922	\$ 2,958,703	\$ 3,273,600	\$ 3,861,031	\$ 4,345,751	\$ 5,829,611	\$ 6,629,568	\$ 6,828,455	\$ 6,700,000
% Budgeted Received TYD	40.76%	40.52%	39.21%	36.60%	39.15%	41.75%	49.22%	40.55%	39.21%	37.74%	39.98%

Revenue Sharing paid and earned.	(\$89,591)	(\$101,122)	(\$98,001)	(\$99,743)	(\$95,826)	(\$102,333)	(\$387,924)	(\$422,231)	(\$419,663)	(\$794,391)	(\$184,129)
Revenue Sharing Budgeted (sales tax only)	\$ 81,000	\$ 102,750	\$ 102,950	\$ 112,500	\$ 112,500	\$ 175,000	\$ 147,500	\$ 360,000	\$ 500,000	\$ 550,000	\$ 582,000



Summary:
Year to Date is up 1.87% or \$41,821 compared to this time last year, with April 2025 bringing in roughly 2% more than than April 2024.
Unemployment rates remain constant at 4.8% (according to the CO Dept. of Labor and Employment) and 4.2% nationwide (according to the Bureau of Labor Statistics). Inflation remains slightly above the Fed's 2% goal, and its future is uncertain due to national tariff policies.

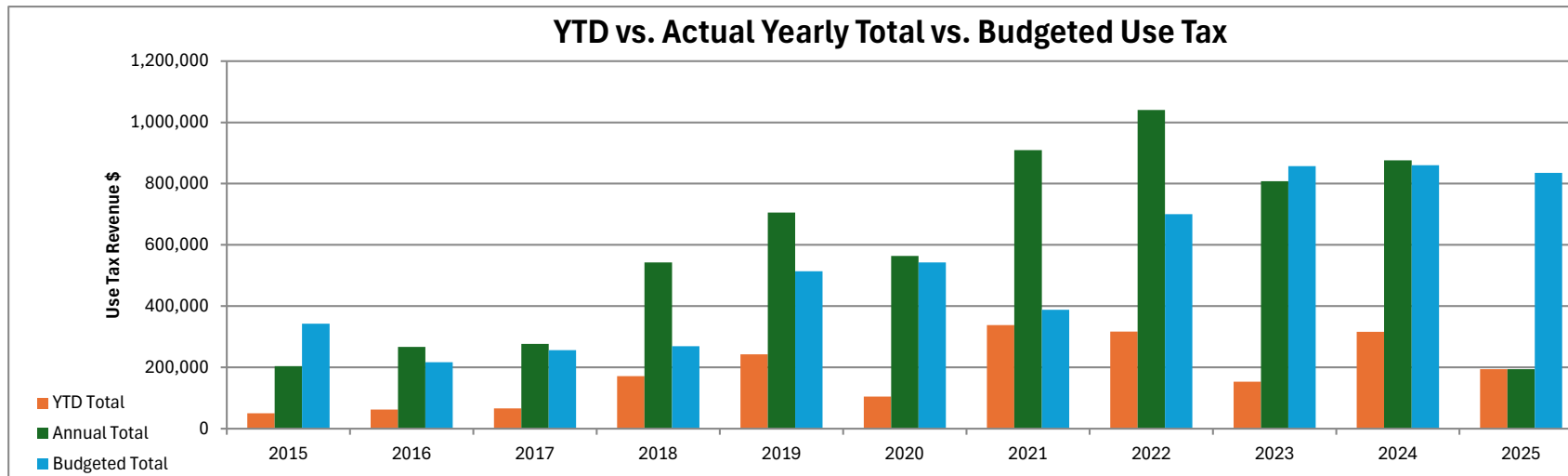
Consumer confidence is riding again after a 5-year low in April. However, according to Inntopia's DestiMetrics, an alytics program that monitors lodging data, occupancy in participating mountain locations in Colorado dropped 15% compared to May of 2024. These may be largely due to fewer international travelers given current global tensions.

Note: The year begins with December sales tax, received in February. Due to audit timing, it has always been counted as January for general ledger purposes. The Town uses modified accrual accounting. The revenue sharing shown on this report is for sales tax only. By Ordinance, sales tax is split 87.5% to the General Fund and 12.5% to the Capital Fund. The sharing is done on a cash basis of when it is actually paid to or earned by the revenue sharing entities.

**Town of Granby
General & Capital Funds Use Tax Report**

	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
January	\$ 320	\$ -	\$ 42	\$ 3,947	\$ 118	\$ 23,100	\$ 3,068	\$ 13,367	\$ 1,898	\$ (1,751)	\$ 2,351
February	\$ 8,802	\$ -	\$ 17,443	\$ 14,261	\$ 43,295	\$ 23,322	\$ 82,433	\$ 43,013	\$ 116,767	\$ 35,023	\$ 42,368
March	\$ 12,241	\$ 23,965	\$ 16,682	\$ 8,415	\$ 21,350	\$ 2,173	\$ 90,439	\$ 37,357	\$ (34,886)	\$ 88,254	\$ 42,950
April	\$ 11,153	\$ 30,480	\$ 11,595	\$ 112,871	\$ 136,924	\$ 39,022	\$ 70,788	\$ 57,014	\$ 21,826	\$ 134,704	\$ 44,975
May	\$ 17,751	\$ 8,348	\$ 20,752	\$ 32,064	\$ 40,905	\$ 17,259	\$ 91,258	\$ 165,950	\$ 47,687	\$ 60,006	\$ 61,549
June	\$ 21,194	\$ 33,458	\$ 25,017	\$ 37,636	\$ 66,195	\$ 57,056	\$ 52,723	\$ 49,668	\$ 128,420	\$ 56,793	
July	\$ 12,477	\$ 54,972	\$ 27,809	\$ 32,589	\$ 20,567	\$ 25,707	\$ 90,122	\$ 123,735	\$ 99,187	\$ 169,642	
August	\$ 42,889	\$ 17,565	\$ 33,849	\$ 44,391	\$ 76,335	\$ 116,796	\$ 78,911	\$ 238,411	\$ 88,615	\$ 60,876	
September	\$ 21,841	\$ 28,970	\$ 14,155	\$ 51,676	\$ 48,670	\$ 8,212	\$ 13,191	\$ 114,356	\$ 129,814	\$ 115,931	
October	\$ 12,140	\$ 30,561	\$ 38,887	\$ 76,732	\$ 39,552	\$ 120,461	\$ 106,250	\$ 76,972	\$ 61,554	\$ 58,717	
November	\$ 9,451	\$ 10,064	\$ 23,831	\$ 96,754	\$ 17,237	\$ 37,548	\$ 113,609	\$ 28,898	\$ 87,093	\$ 43,138	
December	\$ 33,907	\$ 28,268	\$ 46,841	\$ 31,193	\$ 194,772	\$ 93,674	\$ 116,522	\$ 92,127	\$ 60,080	\$ 54,831	
YTD Total	\$ 50,267	\$ 62,793	\$ 66,514	\$ 171,558	\$ 242,592	\$ 104,876	\$ 337,986	\$ 316,701	\$ 153,292	\$ 316,236	\$ 194,193
YTD Difference	\$23,392	\$12,526	\$53,987	\$105,044	\$137,548	(\$137,716)	\$475,702	(\$21,285)	\$174,577	\$162,944	(\$122,043)
% Difference	47%	20%	81%	61%	57%	-131%	141%	-7%	114%	52%	-63%
Annual Total	\$ 204,165	\$ 266,652	\$ 276,902	\$ 542,528	\$ 705,920	\$ 564,330	\$ 909,314	\$ 1,040,868	\$ 808,055	\$ 876,164	\$ 194,193
Budgeted Use Tax	\$ 342,847	\$ 217,145	\$ 256,663	\$ 269,496	\$ 514,286	\$ 542,857	\$ 388,571	\$ 700,000	\$ 857,143	\$ 860,357	\$835,000
% of Budgeted Received TYD	14.66%	28.92%	25.91%	63.66%	47.17%	19.32%	86.98%	45.24%	17.88%	36.76%	23.26%

Summary:
2025 Use Tax is down \$122, 043 compared to May of 2024 mostly due to a large increase in Motor Vehicle tax that took place in April of 2024. 67% of the total Use Tax received comes from motor vehicle purchases vs. construction.



Motor Vehicle Use Tax Received YTD: \$ 130,490
% Use Tax from Motor Vehicle YTD: 67.20%

Town of Granby
Sales Tax by Category

Category	Quarterly			Quarterly			Quarterly			Quarterly			Category Total	% Total YTD
	January	February	March	April	May	June	July	August	Sept	October	November	December		
	2025	2025	2025	2025	2025	2025	2025	2025	2025	2025	2025	2025		
Construction Related	\$ 65,424	\$ 62,461	\$ 60,510	\$ 59,307	\$ 102,318								\$ 350,020	12.97%
Info & Professional Services/Semi-Local/Other	\$ 10,137	\$ 9,453	\$ 10,363	\$ 7,715	\$ 8,717								\$ 46,385	1.72%
Leasing & Financial	\$ 5,341	\$ 2,035	\$ 6,871	\$ 5,590	\$ 4,350								\$ 24,186	0.90%
Liquor/Fuel/Convenience Stores/Auto/Grocery	\$ 181,024	\$ 149,959	\$ 156,093	\$ 154,208	\$ 133,455								\$ 774,739	28.71%
Local Retail Business	\$ 63,695	\$ 47,566	\$ 40,751	\$ 50,078	\$ 40,619								\$ 242,709	8.99%
Lodging/Nightly Rentals	\$ 71,748	\$ 66,315	\$ 63,744	\$ 71,429	\$ 20,428								\$ 293,663	10.88%
Restaurants & Bars	\$ 86,587	\$ 75,040	\$ 80,389	\$ 102,124	\$ 31,216								\$ 375,356	13.91%
Online Retail	\$ 72,003	\$ 46,006	\$ 34,307	\$ 46,924	\$ 59,641								\$ 258,881	9.59%
Utilities/Communications	\$ 30,596	\$ 39,195	\$ 40,940	\$ 34,732	\$ 32,637								\$ 178,099	6.60%
Wholesale & Manufacturing	\$ 33,139	\$ 23,313	\$ 30,403	\$ 34,906	\$ 32,734								\$ 154,496	5.73%
Total by Month	\$ 619,693	\$ 521,342	\$ 524,370	\$ 567,013	\$ 466,114	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,698,533	100.00%

Current Month Sales Tax by Category

